

C 11
COMMUNICATION
CW (WORKING SESSION)
June 17/15
ITEM - 2



To His Worship the Honourable Maurizio Bevilacqua, PC and Members of Vaughan City Council
City of Vaughan
2141 Major Mackenzie Rd.
Vaughan, ON, L6A 1T1

Re: Vaughan International Commercialization Centre (VICC)

As a Relationship Manager with CIBC Commercial Banking predominately supporting the Vaughan area, I am responsible for supporting the development of companies through every stage of their growth by providing integrated financial solutions. In addition, my time is largely dedicated towards business development, not just the development of my portfolio, but also the business of my clients that I serve.

I was immediately intrigued when I was presented with the VICC concept by the City of Vaughan Economic Development Department. I have personally witnessed the benefits that have accrued to many starts-ups as a result of business incubators that were responsible for providing the necessary guidance, advisors, technology, and sources of potential financing, to facilitate their success.

If the Vaughan International Commercialization Centre were to develop a thriving multidisciplinary ecosystem for innovation, entrepreneurship, investment, and international trade, I truly believe that this would provide the City of Vaughan with the opportunity for further growth and transformation. CIBC Commercial Banking has a vested interest in the continued success and commercialization of the Vaughan area and is supportive of the strategic direction that the City has taken such as the addition of the Vaughan Metropolitan Centre. As a result, I support the concept and wish to partner with the VICC.

Sincerely,

A handwritten signature in black ink, appearing to read "Christopher Martinez", written over a horizontal line.

Christopher Martinez
Manager, CIBC Commercial Banking