



Finance, Administration and Audit Committee

January 16, 2017





Financial Sustainability Recommendation

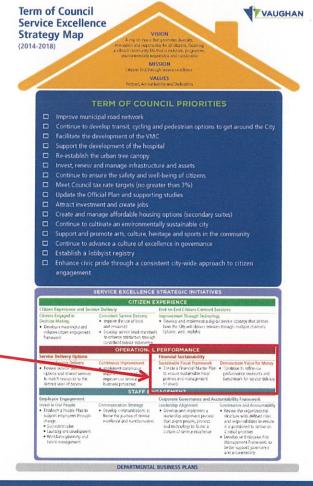
- That the Financial Sustainability Program work plan be received; and
- That the Fiscal Framework Guiding Principles be endorsed.





Financial Sustainability

- Financial Sustainability was identified as a Service Excellence Strategic Initiative related to Operational Performance
- Create a Sustainable Fiscal Framework including the development of fiscal policies
- Two key activities were identified under the Financial Sustainability Program:
 - 1. The development of a Fiscal Framework
 - The update of the City-Wide and Area Specific Development Charge By-laws







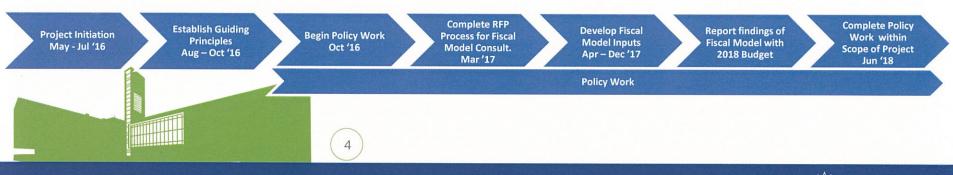
Fiscal Framework Project Scope

Objective:

 Develop an overall fiscal framework to enhance our ability to demonstrate value for money and work towards financial sustainability.

High Level Deliverables

- Establish Guiding Principles
- Develop Policies to Support Fiscal Principles
- Develop Long Range Fiscal Model and Forecast









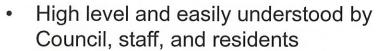


- Strategic and Transformative Initiatives
- New Infrastructure and Services Related to Growth
- Costs Related to Maintaining Existing Infrastructure and Services

Status Quo

New

Growth



- Mirror cost pressures identified in the budget book
- Will provide direction on policy development and inform decision making

Financial Sustainability

Guiding Principles

- 1. Consideration Towards Existing Service Levels
- 2. Growth Pays for Growth
- 3. New Initiatives to Enhance the City

Principles in Action

- Approach to:
 - Infrastructure
 - Services
 - Managing Money





Fiscal Framework Guiding Principles Matrix

- Action statements are used to demonstrate how each of the principles should be applied across the areas of infrastructure, services, and the management of money
- The first step is determining where in the matrix an initiative belongs
- Then determine whether the proposed initiative is aligned with the statements



Money ding Principles Action enti-Quo

Services

Guiding Principles & Principle Statements

Infrastructure





Managing

Fiscal Framework

Principle #1: Consideration Towards Existing Service Levels

The City will strive to maintain existing infrastructure and services in a climate of increasing costs by leveraging efficiencies and preparing for anticipated future needs through reserves and contingencies.













Fiscal Framework Principle #1 – Approach to Infrastructure

- It is important for the City to understand what assets we currently have and what the assets are being used for.
- Consider whether we have an appropriate amount of assets for the services we provide.
 Do we need more or less than what we already have?
- Plan ahead for all of the costs associated with the assets, including future replacement costs, and estimate when funds will be needed to ensure they are available at that time.

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Approach to infrastructure

Work towards creating an accurate

Principles in Action

Approach to Services

Periodically neview programs and







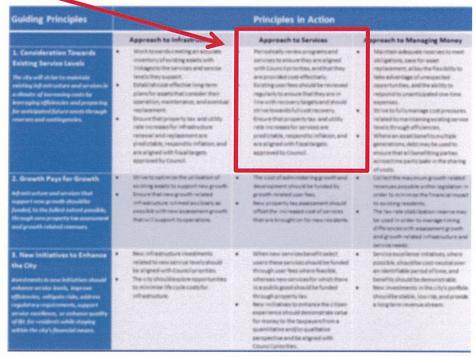
Approach to Monaging Money

Macrosin adequate reserves to r

Fiscal Framework Principle #1 – Approach to Services

- Understand what programs and services the residents need and want.
- Consider whether the costs to provide these programs and services are appropriate.
- Regularly review user fees for existing programs and services to ensure they are recovering costs as much as possible, while remaining affordable to residents.







Fiscal Framework Principle #1 – Approach to Managing Money

- Save money in reserves to ensure that funds are readily available when needed, such as to pay for asset replacement or emergencies.
- Continuously look for savings that can offset rising costs.
- Consider how costs can be fairly paid for across geography and time, such as through debt if the asset will provide benefits over many years.



Guiding Principles	Orinciples in Action							
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3. New Initiatives to Enhance the City increment in ore initiative; should enhance arrelet level, improve glidelineirs, addition requisitory regularization, authors requisitory regularization, or enhance quality or left providents with retailing within the city's financial results.	Many official understands replaced to many service freed wholed to a niground replaced to a niground replaced to the child to a niground replaced to the child understand the removal of the policy of the control of the child the removal of the policy of the control of the child the	When new sensors benefit select seams freed envises house is funded frought oner feet where feet size is whenes are sensored in which there is a publication should be funded through properly tax. Sensor initiatives to enhance the citizen eight more to the company of the segment of the Committee and the segment of the Committee and the segment of the Committee and the segment of the segment of the Committee and the segment of the committee and the segment of	Service accellance initiatives, silvers presides interestable cost recursioner an identificable person of cone, and benefits should be demonstrable. Many investments in the city's portification control and preside above, for initiative and preside a long form meanure present.					





Fiscal Framework

Principle #2: Growth Pays for Growth

Infrastructure and services that support new growth should be funded, to the fullest extent possible, through new property tax assessment and growth related revenues.





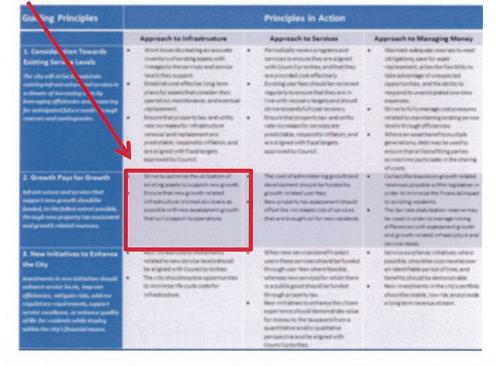






Fiscal Framework Principle #2 – Approach to Infrastructure

- Consider whether existing assets can be used to support new growth before spending money on new assets.
- Try to match the timing of building infrastructure for new residents to when the taxes will be received from these new residents.



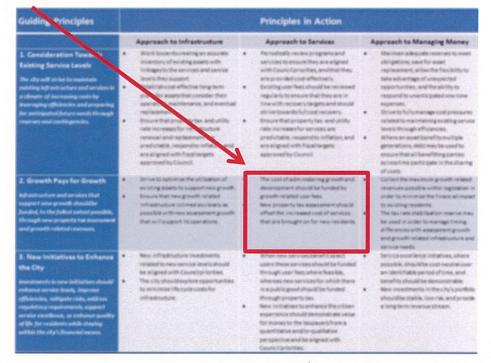






Fiscal Framework Principle #2 – Approach to Services

- Services that support development activities should be paid for through development user fees, such as building permit fees, inspection fees, development application fees, etc.
- As more resources are needed to support new residents, these costs should be paid for through property taxes received from these new residents (assessment growth).

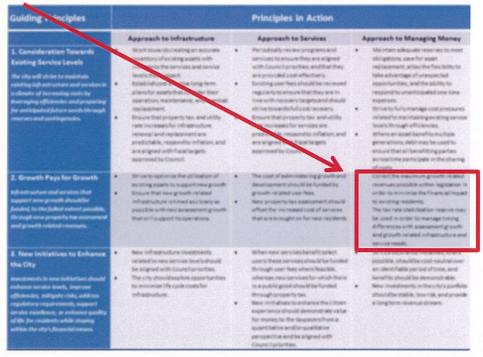






Fiscal Framework Principle #2 – Approach to Managing Money

- Try to maximize growth related revenue to minimize the tax burden to existing residents.
- Try to match the timing of revenue with the timing of costs, and if there is a mismatch, use a reserve to move money between years.



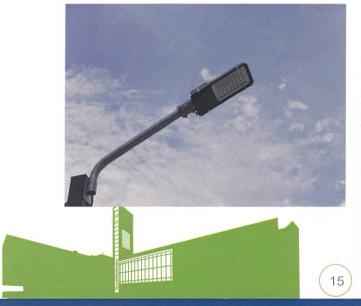




Fiscal Framework

Principle #3: New Initiatives to Enhance the City

Investments in new initiatives should enhance service levels, improve efficiencies, mitigate risks, address regulatory requirements, support service excellence, or enhance quality of life for residents while staying within the City's financial means.



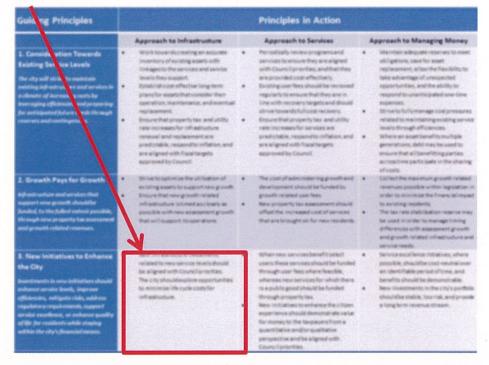






Fiscal Framework Principle #3 – Approach to Infrastructure

- Concentrate on new infrastructure related to new services needed to meet the priorities of Council.
- Continuously look for ways to minimize long term maintenance and replacement costs for assets (e.g. LED streetlights)

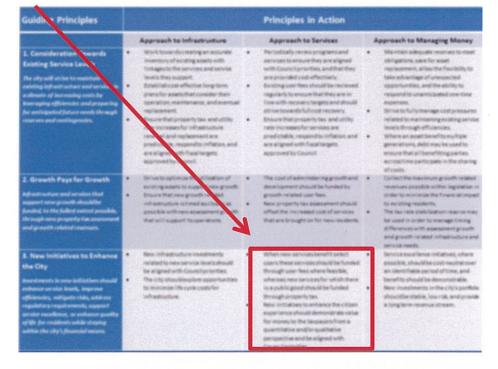






Fiscal Framework Principle #3 – Approach to Services

- Services to the wider public can be funded through property tax and benefits to select users should be funded through user fees.
- Any new service initiatives address the priorities identified by Council.

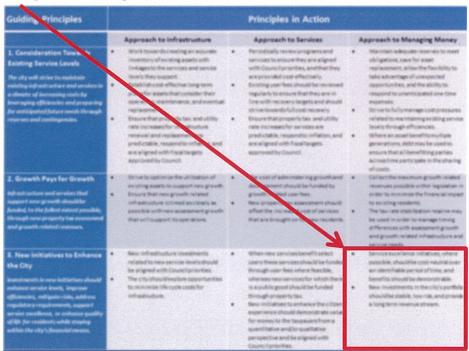






Fiscal Framework Principle #3 – Approach to Managing Money

- Where possible, consider ways in which new service excellence initiatives that benefit residents can pay for themselves over time.
- Make investments in the City's financial portfolio that are stable, low risk, and provide a long-term revenue stream.







Fiscal Framework Policy Work Plan

- The main focus of the work will be to identify required fiscal corporate policies and provide updates to existing policies
- Some policies may require recommendations from the fiscal model

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· High level work plan with the ability to remain flexible with the timing of delivery

Policy	2016	2017			2018		Beyond	
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	
Capital Budget Policy								
Operating Budget Policy								
Reserve Policy								
Development Finance Policies								
Investment, Cash Management, and Debt Policies								





2018 DC Background Study and Bylaw Update





2018 DC Background Study and Bylaws Update Project Scope

Objective:

Update the Development Charge Bylaw by <u>May 2018</u>
 (Required by the Development Charges Act to be updated by September 21, 2018)

High Level Deliverables

- Development Charge Background Study (City-Wide and Area-Specific Development Charges, excluding Black Creek)
- Stakeholder Consultation
- Development Charge Bylaws Update and Policy Work







2018 DC Background Study and Bylaws Update RFP

- Main deliverables expected from consultant, as identified in RFP:
 - Interim growth scenario for the Municipal Comprehensive Review/Official Plan Review
 - Development Charges Background Study and Bylaws
 - Including a Local Service Policy
 - Long Range Fiscal Model and Forecast
- Expanded scope of work for consultant in RFP to take advantage of synergies between Growth Forecasting, DC Background Study, and Fiscal Modelling for future analyses
- Award is expected in March





2018 DC Background Study and Bylaws Update High-Level Timeline

Task 2016 2017 2018 Q4 Q1 Q2 Q3 Q4 Q1 **Hire Consultant Growth Forecast** Soft Services (Inventory/Capital) Hard Services (Inventory/Capital) **Engineering Master Plans Active Together Master Plan** Fire Master Plan **Industry Consultation Finalize DC Study and Bylaws Update** City Staff and MP Legend: **DC Consultant** Consultants



2018 DC Background Study and Bylaws Update Provincial Growth Plan Update – Challenges to Timelines

- Preliminary draft of Provincial Growth Plan Update proposes:
 - Minimum residential intensification target increase from 40% to 60%
 - Minimum designated greenfield area density target increase from 50 to 80 residents and jobs per hectare
- Proposed changes have not been approved
- City's DC Study <u>must</u> be complete by September 2018
- Included growth forecasting as part of the overall scope of the project in the RFP to provide flexibility to respond to new information as it becomes available



Region's MCR

City's MCR

City's Master Plans

DC Background Study





Financial Sustainability Next Steps

Fiscal Framework

- Roll out of Guiding Principles Internal Communications Plan (Q1 2017)
- Report on Phase 1 of Fiscal Framework Policy Work (Q2 2017)

2018 Development Charge Bylaw Update

- Award Consulting Contract (Q1 2017)
- Complete Growth Scenarios, Various Master Plans, Service Level Inventories and Ongoing Stakeholder Consultation (From Q2 2017 to Q1 2018)
- Draft DC Background Study Completed (Q1 2018)





Questions?

