#### **CITY OF VAUGHAN**

#### **EXTRACT FROM COUNCIL MEETING MINUTES OF JUNE 23, 2015**

Item 16, Report No. 24, of the Committee of the Whole, which was adopted without amendment by the Council of the City of Vaughan on June 23, 2015.

# 16 SINGLE SOURCE REQUEST FOR FIRE APPARATUS PURCHASE TO REPLACE 7966 RESCUE TRUCK

The Committee of the Whole recommends approval of the recommendation contained in the following report of the Fire Chief, dated June 2, 2015:

#### Recommendation

The Fire Chief, in consultation with the City Manager, the Director of Purchasing Services, and the Director of Financial Planning and Analytics recommends:

- 1. That the City enters into a single source contract with Safetek Emergency Vehicles, Abbotsford, British Columbia,(SVI Trucks) for the supply and delivery of:
  - ONE (1) 2014 SVI Custom Rescue Vehicle for the sum of \$468,000 US dollars plus applicable taxes or approximately \$566,750 CAD dollars, with funding from capital project FR-3588-15 Replace 7966 Rescue Truck;
- 2. That a contingency allowance in the amount of \$28,337.50 CAD dollars, plus applicable taxes, be approved within which the Fire Chief or his designate is authorized to approve amendments to the contract and to accommodate fluctuations in the US/CAD exchange rate; and
- 3. That the Mayor and Clerk be authorized to sign the necessary documents.

### **Contribution to Sustainability**

The apparatus will be compliant to the new EPA Engine Emission and NFPA 1901 – 2009 Standard with the latest safety features included.

# **Economic Impact**

Sufficient funding exists within capital project FR-3588-15 – Replace 7966 Rescue Truck to fund the total cost of the fire rescue vehicle plus applicable taxes and administrative recovery. The contingency allowance will cover any amendments required to the contract and offset fluctuations in the US/CAD exchange rate. The remaining funds in the project including any unused contingency will be used to further outfit the Rescue Truck to make it ready to be put in operation.

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Capital Project FR-3588-15 - Replace 7966 Rescue Truck		
Approved Capital Budget		628,800.00
Quote - Safetek Emergency Vehicles (USD)  US Exchange Rate* 1.211	468,000.00	
Quote - Safetek Emergency Vehicles (CAD)	566,750.00	
Contingency (5%)	28,337.50	
Non-refundable portion of HST (1.76%)	10,473.54	
Administration Recovery (3%)	18,166.83	
Total Costs per Quote	623,727.87	
Total Costs per Quote (rounded) (CAD)		623,730.00
Balance Remaining (CAD)		5,070.00
* May 11, 2015 closing USD to CAD exchange rat	e: Bank of Canada	

## **Communications Plan**

Not applicable.

# **Purpose**

To seek approval for the single source award and issuance of a purchase order to Safetek Emergency Vehicles - Canadian Representative for one Rescue Vehicle.

The City of Vaughan was an original partner in the York Region Fire Cooperative Purchasing Program, which issued RFPs for the supply of various models of fire apparatus for various municipalities in the Region. Over that time, the City has purchased approximately 18 fire apparatus units from Safetek Emergency Vehicles (Smeal Fire Apparatus Co.), utilizing the bulk purchasing power of several municipalities working together and the vendor's ability to extend original pricing for extended periods. Monitoring the trend of apparatus sales, it appears that we have been successful in that regard.

A number of municipalities in Canada have chosen to single source their fire apparatus purchases in order to standardize design, quality and construction which in turn provides cost savings in the long term. These include but are not limited to: Toronto, Ajax, Markham, Sault Ste. Marie, Delta, London, Calgary, Edmonton and Vancouver. Central York Fire and Markham Fire continue to purchase their fleet from Smeal Fire Apparatus. In addition our status as an Authorized Warranty Center for Spartan Motors, Smeal Fire Apparatus, SVI and Safetek Emergency Vehicles has enabled VFRS to consistently negotiate the best price for our emergency response vehicles.

Vaughan Fire and Rescue Service currently has purchased 18 apparatus from Safetek Emergency Vehicles (Smeal Fire Apparatus Co.) with the same Spartan MFD chassis model, the same diesel engine and Allison transmission etc. that Toronto and other York Region municipalities have purchased. Continuing to purchase from Safetek allows VFRS to provide consistent and standardized training to staff and maintenance of vehicles.

Section 9.1 of the Consolidated Purchasing Policy, permits a single source purchase where the compatibility of a purchase with existing equipment, facilities or service is the paramount consideration.

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The purchase of this rescue vehicle is within the approved capital budget amount of \$628,800. Some equipment will be purchased and installed locally to complete the final outfitting of the rescue vehicle required to put it into service.

#### Relationship to Vaughan Vision 2020 / Strategic Plan

This report is consistent with the Vaughan Vision 2020 Strategic Plan, through the following initiatives:

#### Service Excellence:

- Enhance and Ensure Community Safety, Health & Wellness
- Lead & Promote Environmental Sustainability
- Pursue Excellence in Service Delivery

#### Management Excellence:

Enhance Productivity, Cost Effectiveness & Innovation

This report is consistent with the priorities previously set by Council and the necessary resources have been allocated and approved.

# **Regional Implications**

None

#### **Conclusion**

Although there are other fire apparatus manufacturers, it is recommended to single source the acquisition of this fire rescue vehicle from Safetek Emergency Vehicles (SVI Trucks), the same vendor of our existing units purchased by the City of Vaughan. This will provide standardized chassis and fire-package components, servicing, parts inventory, and training/operator familiarity.

#### **Attachments**

N/A

# Report prepared by:

Larry Bentley, Fire Chief