Financial Statements of

TOURISM VAUGHAN CORPORATION

And Independent Auditors' Report thereon

Year ended December 31, 2020



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INDEPENDENT AUDITORS' REPORT

To the Mayor, Members of Council, Inhabitants and Ratepayers of The Corporation of the City of Vaughan

Opinion

We have audited the financial statements of Tourism Vaughan Corporation (the Entity), which comprise:

- the statement of financial position as at December 31, 2020
- the statement of operations and accumulated surplus for the year then ended
- the statement of change in net financial assets for the year then ended
- the statement of cash flows for the for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



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Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

 Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licensed Public Accountants

Vaughan, Canada

KPMG LLP

June 22, 2021

Statement of Financial Position

December 31, 2020, with comparative information for 2019

	2020	2019
Financial Assets		
Due from the City of Vaughan (note 2)	\$ 1,130,479	\$ 891,624
Financial Liabilities		
Accounts payable and accrued liabilities Deferred revenue (note 3)	_ 166,537	5,000
	166,537	5,000
Net financial assets, being accumulated surplus	\$ 963,942	\$ 886,624

Statement of Operations and Accumulated Surplus

Year ended December 31, 2020, with comparative information for the period from May 15, 2019 to December 31, 2019

	Budget	2020	2019
Revenue:			
Municipal accommodation tax transferred			
from the City of Vaughan	\$ 409,798	\$ 312,330	\$ 1,058,570
Provincial grants	426,625	217,425	_
	836,423	529,755	1,058,570
Expenses:			
Purchased services from the City of			
Vaughan	240,115	236,391	17,866
Professional fees	455,810	173,301	135,439
General operating expenses	200,000	34,649	2,579
Administration fees	40,292	8,096	16,062
	936,217	452,437	171,946
Excess (deficiency) of revenue over expense	(99,794)	77,318	886,624
Accumulated surplus, beginning of period	886,624	886,624	-
Accumulated surplus, end of period	\$ 786,830	\$ 963,942	\$ 886,624

Statement of Change in Net Financial Assets

Year ended December 31, 2020, with comparative information for the period from May 15, 2019 to December 31, 2019

	Budget	2020	2019
Excess (deficiency) of revenue over expenses	\$ (99,794)	\$ 77,318	\$ 886,624
Increase (decrease) in net financial assets	(99,794)	77,318	886,624
Net financial assets, beginning of period	886,624	886,624	_
Net financial assets, end of period	\$ 786,830	\$ 963,942	\$ 886,624

Statement of Cash Flows

Year ended December 31, 2020, with comparative information for the period from May 15, 2019 to December 31, 2019

	2020	2019
Cash provided by (used in):		
Operations:		
Excess of revenue over expenses	\$ 77,318	\$ 886,624
Change in non-cash operating working capital:		
Due from the City of Vaughan	(238,855)	(891,624)
Accounts payable and accrued liabilities	(5,000)	5,000
Deferred revenue	166,537	_
Increase in cash, being cash and cash equivalents,		
end of period	\$ _	\$ _

Notes to Financial Statements

Year ended December 31, 2020

Tourism Vaughan Corporation (the "Corporation") is a municipal services corporation incorporated without share capital, pursuant to Ontario Regulation 599/06 - Municipal Services Corporations, a regulation under the Municipal Act, 2001.

The Corporation was established to promote and market the city of Vaughan as a leading destination for tourism, leisure and business travel. The Corporation is limited to providing services to owners or members of the Corporation on behalf of The Corporation of the City of Vaughan ("the City of Vaughan") in lieu of the municipality providing those services itself.

The City of Vaughan passed a by-law effective April 1, 2019 charging a 4% municipal accommodation tax levy on the purchase of transient accommodation such as hotels, motels and bed and breakfast establishments.

By regulation, 50% of this levy must be transferred from the City of Vaughan to the Corporation to expend for the purposes of expanding tourism in the City of Vaughan.

The Corporation's operations shall be conducted without the purpose of gain for its sole member, the City of Vaughan. Any profits will be used in promoting the objective of enhancing tourism in the City of Vaughan.

1. Significant accounting policies:

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles for governments as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada. Significant accounting policies adopted by the Corporation are as follows:

(a) Basis of accounting:

The Corporation follows the accrual method of accounting for revenue and expenses. Revenue is recognized in the year in which it is earned and measurable. Expenses are recognized as they are incurred and measurable as a result of receipt of goods and services and/or the creation of a legal obligation to pay.

(b) Cash and cash equivalents:

Cash and cash equivalents consist of deposits in banks, certificates of deposits and investments with original maturities of three months or less.

Notes to Financial Statements (continued)

Year ended December 31, 2020

1. Significant accounting policies (continued):

(c) Government transfers:

Government transfers are recognized in the financial statements as revenue in the year in which the events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met and reasonable estimates of the amount can be made.

(d) Financial instruments:

Financial instruments except freestanding derivatives, are initially recorded at fair value. Equity instruments are thereafter carried at cost. Interest bearing assets and liabilities are subsequently accounted for at amortized cost using the effective interest method.

When there is a loss in value of a financial asset that is other than temporary, the asset is written down and the loss is recorded in the statement of operations and accumulated surplus. The write-down is not reversed if there is a subsequent increase in value.

Freestanding derivatives are recorded at fair value with changes in fair value being recorded in the statement of operations and accumulated surplus.

Derivative financial instruments in an effective hedging relationship are accounted for using the accrual method.

No financial statement recognition is given to embedded derivatives or non-financial contracts with derivative characteristics.

(e) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

Notes to Financial Statements (continued)

Year ended December 31, 2020

2. Due from the City of Vaughan:

The amount due from the City of Vaughan is as follows:

		2020		2019
Opening balance	\$	891,624	\$	_
Municipal accommodation tax revenue	Ψ	312,330	Ψ	1,058,570
Provincial grants (note 3)		217,425		_
Deferred provincial grants (note 3)		166,537		_
Less cumulative amount of the Corporation's expenses				
paid by the City of Vaughan		457,437		166,946
		4 400 470		
	\$	1,130,479	\$	891,624

3. Deferred revenue:

The Corporation entered into a contribution agreement with Tourism Industry Association of Ontario ("TIAO") to promote and develop a strong and diversified Southern Ontario economy. TIAO approved a total grant of \$383,962, all of which was received by the City of Vaughan during the year. An amount of \$166,537 has been deferred to 2021 based on actual grant spending. The remaining grant receivable of \$217,425 is receivable from the City of Vaughan.

4. Fair value of financial assets and financial liabilities:

The fair value of the Corporation's accounts payable and accrued liabilities approximates its carrying amount due to the relatively short period to maturity of this financial instrument.

The fair value of the amounts due from the City of Vaughan are determinable and are transacted at fair market value.

Notes to Financial Statements (continued)

Year ended December 31, 2020

5. Financial risk management:

It is management's opinion that the Corporation is not exposed to significant liquidity, interest rate, credit, market, or cash flow risk. There has been no change to the risk exposure from 2019, except as noted below:

General economic risk:

On March 11, 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. This has resulted in the Canadian and Provincial governments enacting emergency measures to combat the spread of the virus. These measures include the implementation of travel bans, self-imposed quarantine periods and social distancing. The City of Vaughan suspended collection of municipal accommodation tax until September 1, 2020, which impacted the allocation of revenue that the Corporation received during the year.

The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on operations is not known at this time. These emergency measures and economic impacts could include potential future decreases in revenue and expenses.