

CITY OF VAUGHAN

EXTRACT FROM COUNCIL MEETING MINUTES OF MAY 6, 2014

Item 10, Report No. 18, of the Committee of the Whole, which was adopted without amendment by the Council of the City of Vaughan on May 6, 2014.

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FIRE APPARATUS PURCHASE

The Committee of the Whole recommends approval of the recommendation contained in the following report of the Fire Chief, dated April 29, 2014:

Recommendation

The Fire Chief, in consultation with the Interim City Manager, the Director of Purchasing Services, and the Commissioner of Finance & City Treasurer, recommends:

1. That the City enters into a single source contract with Smeal Fire Apparatus, Snyder NE, USA, for the Supply and Delivery of:

ONE (1) 2014 Smeal Custom 6000L/min Triple Combination Engine/ Rescue, as per Capital Project FR-3598-13 for the NET sum of \$545,000 US dollars plus applicable taxes or approximately \$608,170 Canadian Dollars from Smeal Fire Apparatus Company, Snyder, NE, USA.

2. A contingency allowance in the amount of \$30,408.50 Canadian Funds, plus applicable taxes, be approved within which the Fire Chief or his designate is authorized to approve amendments to the contract.
3. That the Mayor and Clerk be authorized to sign the necessary documents.

Contribution to Sustainability

The apparatus will be compliant to the new EPA Engine Emission and NFPA 1901 – 2009 Standard with the latest safety features included. The vehicle will be equipped with an engine driven auxiliary power unit that delivers all electrical and HVAC capabilities. The secondary power unit will reduce engine idle time by approximately 50% which significantly decreases vehicle emissions and fuel consumption, well as cost savings associated with extending service intervals and reducing parts and labour costs for PM service.

Economic Impact

Capital project FR-3598-13 Replace Engine 7956 in the amount of \$699,400 was approved with the 2013 Capital Budget. The contingency is sufficient to offset any fluctuations with the foreign exchange rate. The remaining funds in the project will be used to further outfit the engine to make it ready to be put in operation.

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Approved Capital Budget

FR-3598-13 699,400.00

Current Funds Available (CAD) 699,400.00

Quote - Smeal Fire Apparatus Co. (USD) 545,000.00

US Exchange Rate* 1.1159

Quote - Smeal Fire Apparatus Co. (CAD) 608,170.00

Contingency (5%) 30,408.50

Non-refundable portion of HST (1.76%) 11,238.98

Administration Recovery (3%) 19,494.52

Total Costs per Quote 669,312.00

Total Costs per Quote (rounded) (CAD) 669,000.00

Balance Remaining (CAD) 30,400.00

* March 25 2014 closing USD to CAD exchange rate; Bank of Canada

Communications Plan

Not applicable.

Purpose

To seek approval for the single source award and issuance of a purchase order to Smeal Fire Apparatus (Safetek Emergency Vehicles - Canadian Representative) for one triple combination engine funded from the Fire Equipment Reserve.

The City of Vaughan was an original partner in the York Region Fire Cooperative Purchasing Program, which issued RFPs for the supply of various models of fire apparatus for various municipalities in the Region, and has been active for the past several years. Over that time, the City has purchased approximately 16 fire apparatus units from Smeal Fire Apparatus (Safetek), utilizing the bulk purchasing power of several municipalities working together and the vendor's ability to extend original pricing for extended periods. Monitoring the trend of apparatus sales, it appears that we have been successful in that regard.

A number of municipalities in Canada have chosen to single source their fire apparatus purchases in order to standardize design, quality and construction which in turn provides cost savings in the long term. These include but are not limited to: Toronto, Ajax, Markham, Sault Ste. Marie, Delta, London, Calgary, Edmonton and Vancouver. Central York Fire and Markham Fire continue to purchase their fleet from Smeal Fire Apparatus. In addition our status as an Authorized Warranty Center for Spartan Motors, Smeal Fire Apparatus, SVI and Safetek Emergency Vehicles has enabled VFRS to consistently negotiate the best price for our emergency response vehicles.

Vaughan Fire and Rescue Service currently has purchased 16 apparatus from Smeal Fire Apparatus (Safetek) with the same Spartan MFD chassis model, the same diesel engine and Allison transmission etc. that Toronto and other York Region municipalities have purchased. Continuing to purchase from Smeal allow VFRS to provide consistent and standardized training to staff and maintenance of vehicles.

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Section 9.1 of the Consolidated Purchasing Policy, permits a single source purchase where the compatibility of a purchase with existing equipment, facilities or service is the paramount consideration.

The purchase of these vehicles is within the budget-approved amount of \$699,400. The Administrative Fee is in addition to the purchase amount and some equipment will be purchased and installed locally to complete the projects within the approved budget amounts.

Relationship to Vaughan Vision 2020 / Strategic Plan

This report is consistent with the Vaughan Vision 2020 Strategic Plan, through the following initiatives:

Service Excellence:

- Enhance and Ensure Community Safety, Health & Wellness
- Lead & Promote Environmental Sustainability
- Pursue Excellence in Service Delivery

Management Excellence:

- Enhance Productivity, Cost Effectiveness & Innovation

This report is consistent with the priorities previously set by Council and the necessary resources have been allocated and approved.

Regional Implications

None

Conclusion

Although there are other fire apparatus manufacturers, it is recommended to single source the acquisition of this fire apparatus from the same manufacturer of our existing units purchased by the City of Vaughan. This will provide standardized chassis and fire-package components, servicing, parts inventory, and training/operator familiarity.

Attachments

N/A

Report prepared by:

Larry Bentley, Fire Chief